

Protector of All That Matters



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You deserve a safe harbor too.

Superior products, competitive pricing, and excellent customer service for Marinas, Yacht Clubs, Boat Dealers, and much more.

When you look around your marina, you might see a flurry of activity on any given day as boaters take to the open waters. Some people go for recreation, while others simply look to enjoy peaceful waterways and escape the land. Many return to tie their lines at your docks. It's a little piece of nautical life we all know well.

As a marina operator, you should know how to properly protect yourself in the event of a claim. Here's a look at some of the primary coverages and services we can offer:

- **Marina Operators Legal Liability-** Covers the care, custody, and control exposures for which you are legally liable while offering repairs, storage, moorage, docking, hauling, launching, fueling, and other transient services
- **Protection and Indemnity-** Watercraft liability coverage
- **Boat Dealer's Coverage-** To protect the assets of your boat dealership
- **Piers and Docks Coverage-** Coverage for your valuable piers and docks
- **Owned Workboats-** Hull coverage for owned workboats

...in addition to, Property Coverage, General Liability, Equipment Coverage, Commercial Auto, Bumpershoot, Workers' Compensation, Pollution Liability, and many more!

To name a few of the carriers we represent who specialize in insuring marinas...

- *The Hanover Insurance Company*
- *Travelers Insurance*
- *Philadelphia Insurance Companies*
- *Markel Speciality Insurance*
- *...and more!*



Our exceptional insurance carriers offer superior products and pricing, and most importantly, MTM is always there for you when you need us the most.

About The Agency

MTM is a family-owned insurance agency, founded in 2007 by business partners Laurie Mancinelli, Paul MacDonald, and Cindy Traverso. With a home base in North Andover, MA, 40+ employees, and over \$36 million in revenue, MTM is one of the largest property and casualty insurance agencies on the coastline.

As an independent agent, MTM has access to thousands of insurance companies and insurance brokerages for both the standard and surplus insurance market. MTM is licensed to sell insurance in all of New England as well as the surrounding states (in total about 36 of the 50 US states!)

MTM specializes in both personal insurance and commercial insurance. The whole team of professionals at MTM value over-servicing and over-educating their clients, and take the consultative approach to providing insurance protection.

DISCLAIMER: *Please be advised this brochure is for informational purposes only. This is a brief summary of some of the available coverages. Actual coverage is subject to the terms, conditions, and exclusions on the policy forms once issued.*